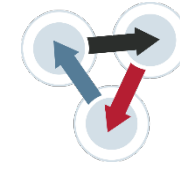


Exploring the Impact of Artificial Intelligence on Skill Demand:

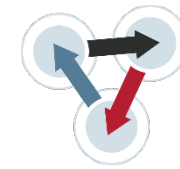
A (Spatial) Analysis of German Job Vacancies

Katrin Rickmeier & Mariya Afonina

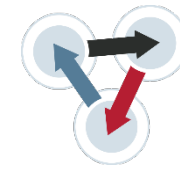


- Introduction of ChatGPT to the general public in November 2022 generated renewed and heightened interest in AI
 - Increased accessibility of AI
- Public debate about the potential impact of AI on work and education
 - Promise to yield productivity gains through enhanced efficiency and reduced costs

Concerns about its impact on
the labour market and society,
i.e. displacements



- Generative AI, like ChatGPT, reached a level of versatility and transformative capacity at which it can be perceived as a **general purpose technology** (Eloundou et al. 2023; OECD 2019)
 - Such technologies have the potential to be the start of a technological revolution and to disrupt the economy (Bresnahan & Tratjenberg 1995)
- Concerns about job displacement and wage erosion
- **40.5%** of the German workforce **anticipates significant impact** of technologies like ChatGPT on their professional lives (IU Internationale Hochschule 2023)
- Around **80%** of the US workforce could have at least **10%** of their work tasks affected by the introduction of LLMs, **19%** of workers may see at least **50%** of their tasks impacted (Eloundou et al. 2023)



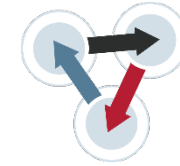
- We link advancement in AI to the demand for different abilities
- This paper examines how the presence and availability of ChatGPT affects the skill requirements in the German labour market
- There is no study researching the effect of the introduction of ChatGPT on actual **skill demand** in the (German) labour market

Interesse im zeitlichen Verlauf

Google Trends

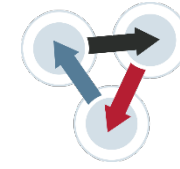
● ChatGPT





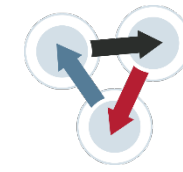
Previous research on the impact of AI on labour

- In contrast to previous waves of automation, AI also impacts **non-routine cognitive** occupations
- Occupations in requiring physical labour are least exposed (Oschinski 2023; Webb 2019)
- Overall, **moderate impact** of AI on skills and competencies, **7%** of the ESCO skills are at high or very high risk of negative impact, 55% at low or very low risk (Oschinski 2023)
- Skills for working with **computers** and information processing like **programming** and **writing** skills are susceptible to influence by LLMs (Eloundou et al. 2023; Oschinski 2023)
- **Social** skills like recognizing natural human emotions in real-time and responding intelligently to them remain challenging for algorithms (Frey & Osborne 2017; Lane & Saint-Martin 2021)
- **Creative** skills and **critical thinking** seem to be less affected by current LLMs (Eloundou et al. 2023; Lane and Saint-Martin 2021)
- Occupations with high potential for automation may not necessarily disappear, but undergo **adjustments** (Brynjolfsson et al. 2018; Frank et al. 2018; Kropp & Dengler 2019)



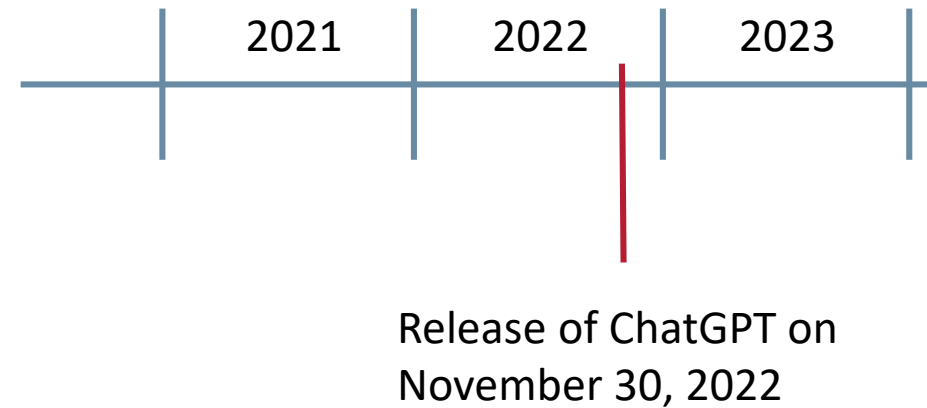
Previous research on the impact of AI on labour

- Regional differences in previous waves of automation
- Lack of analysis which considers the subnational geographical implications of automation risk posed to employment (Crowley and Doran 2022)
- Pronounced urban-rural differences in the susceptibility of workers to automation in the US (Frank et al. 2018)
- The share of highly substitutable occupations ranges from 14 to 51% across German districts (Kropp and Dengler 2019)



Job vacancy data

- Sourced from online platforms
- Provided by the Bertelsmann foundation
- Data on jobs posted at daily frequency from 01/2014 until 12/2023
- Information on the vacancy itself and metainformation on the job posting



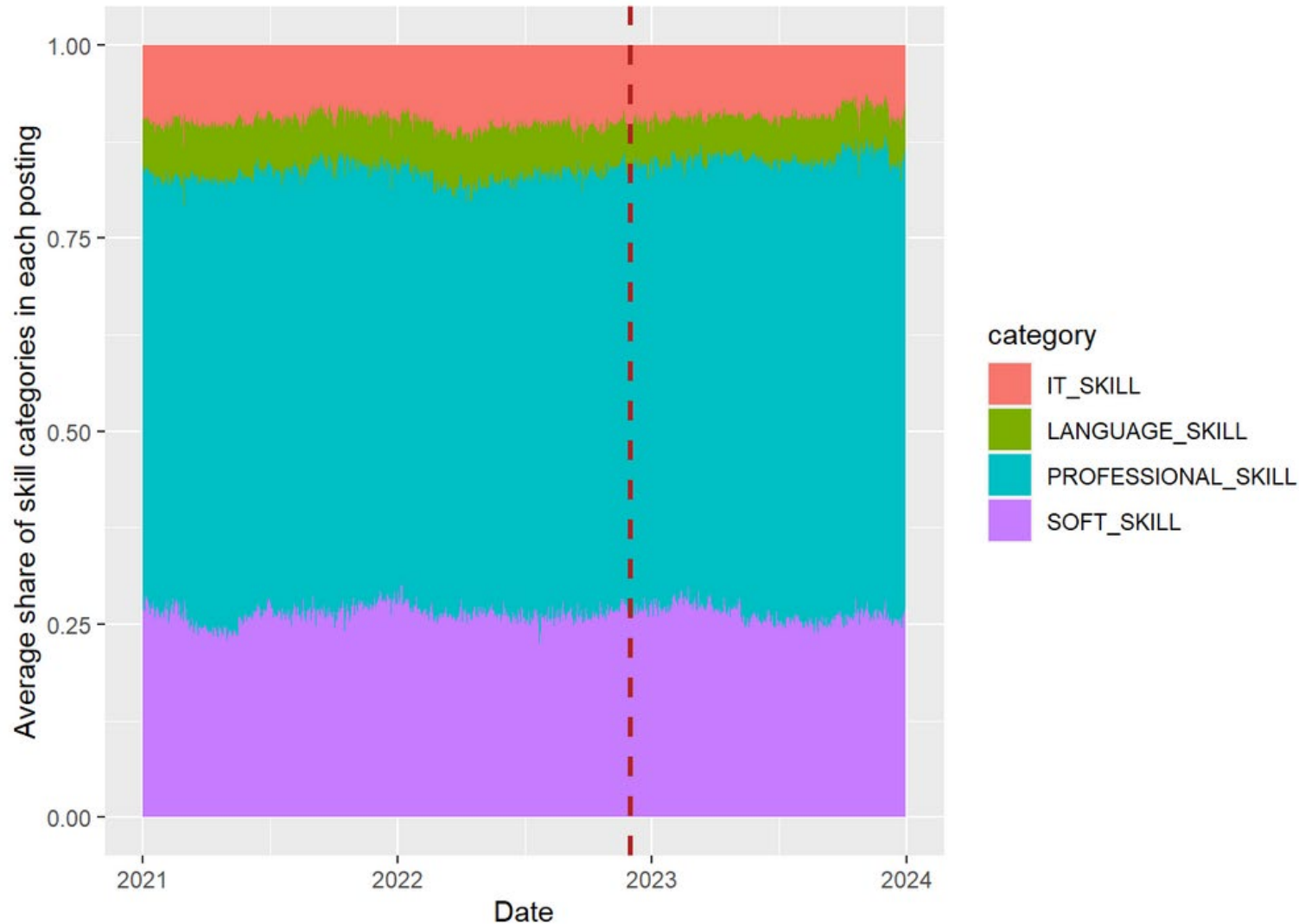
Job vacancy data

- Sourced from online platforms
- Provided by the Bertelsmann foundation
- Data on jobs posted at daily frequency from 01/2014 until 12/2023
- Information on the vacancy itself and metainformation on the job posting

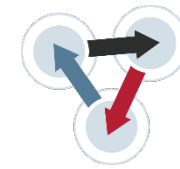


Sample

- 01.01.2021 – 31.12.2023
- German and English postings only
- Full-time employment only
- Exclusion of internships, franchise, voluntary work, freelance, apprenticeships, temporary work
- Availability of skill data and geolocation coordinates
- 173,138,206 unique postings of 130,027,922 unique jobs

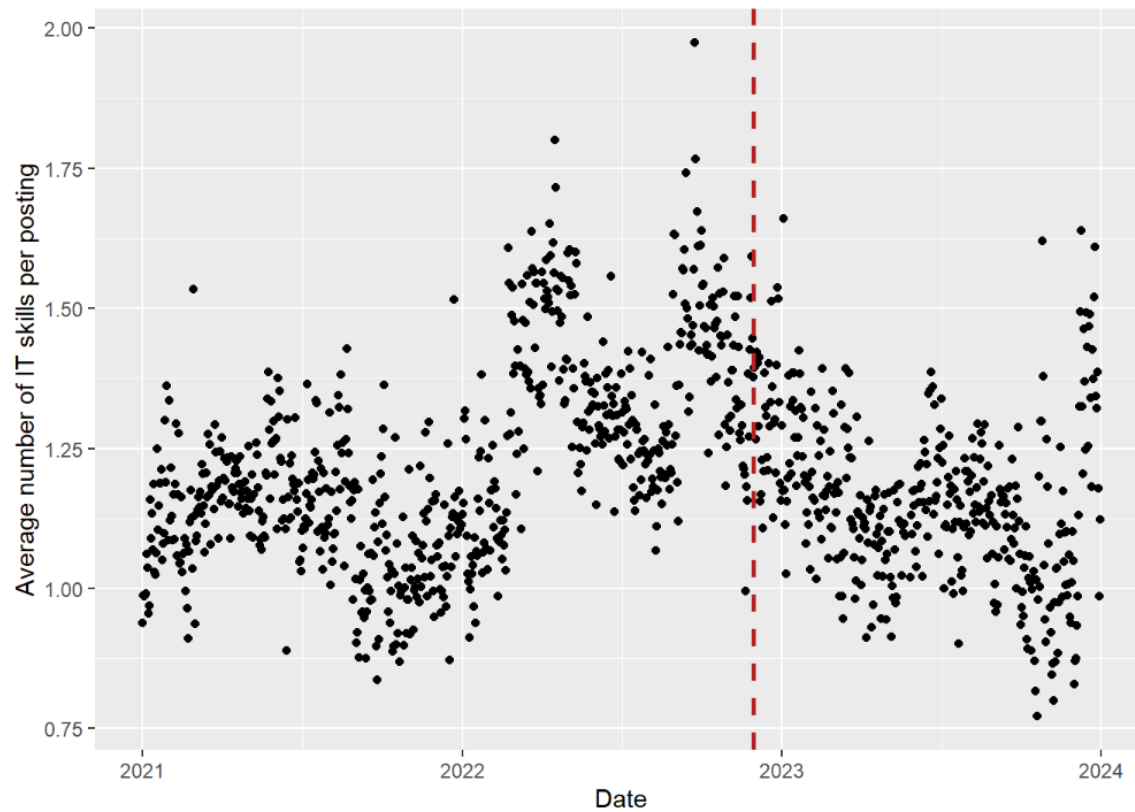


- The skills are divided into four categories
- Here: their average composition over time
- Red dotted line marks the release of ChatGPT in November 2022
- Slight growth of professional skills on the expense of IT skills



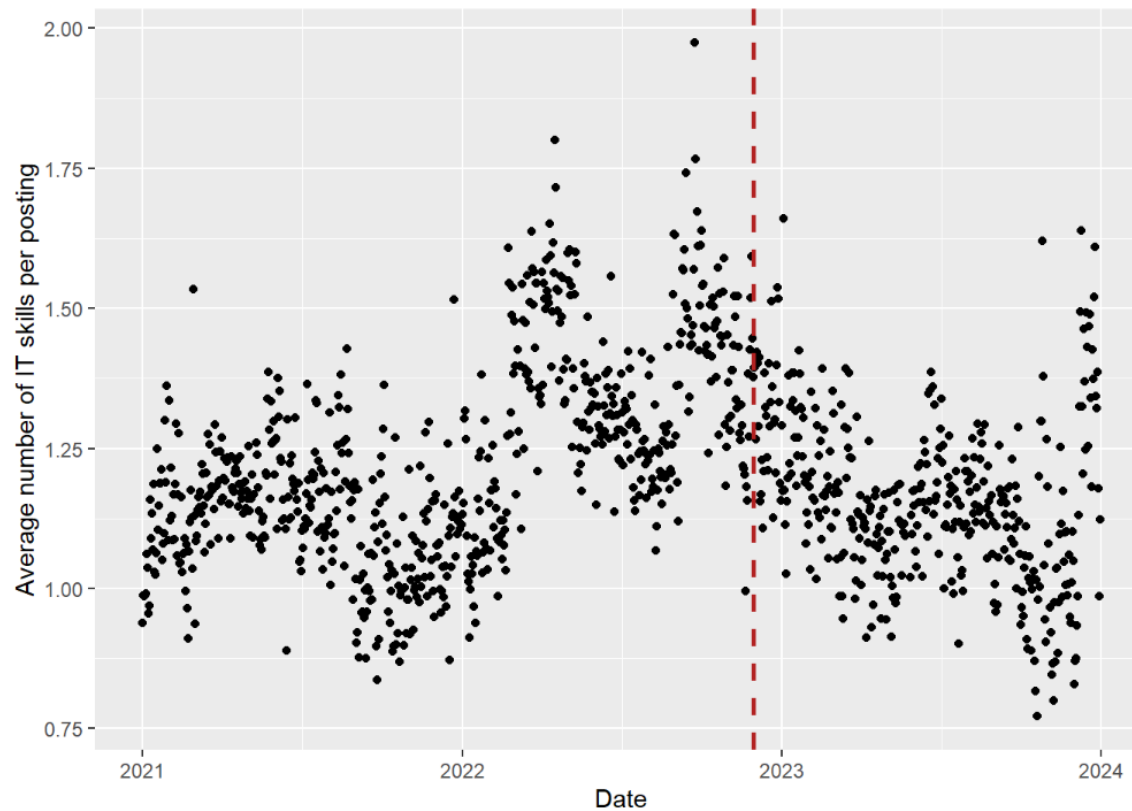
IT skills

Number of IT skills per posting



IT skills

Number of IT skills per posting

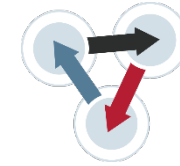


What are „IT skills“?

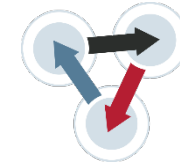
- There are 4570 different IT skills
- A random sample of those:

- Apache Cordova
- Cara
- Zeichenprogramm
- It-Beratung
- Mailbox (Computer)
- Data Analysis
- Apache Flink
- Qgis
- Datenpräsentation
- Ipvsec

→ We need more meaningful categories!



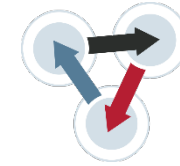
Sub-categorisation of IT skills



Sub-categorisation of IT skills

General software
Professional software
Professional creative software
AI development

Programming languages
Hardware
Professional qualification
Miscellaneous



Sub-categorisation of IT skills

General software

H: lower demand after introduction of ChatGPT

Professional software

H: lower demand after introduction of ChatGPT

Professional creative software

H: lower demand after introduction of ChatGPT

AI development

H: increased demand after introduction of ChatGPT

Programming languages

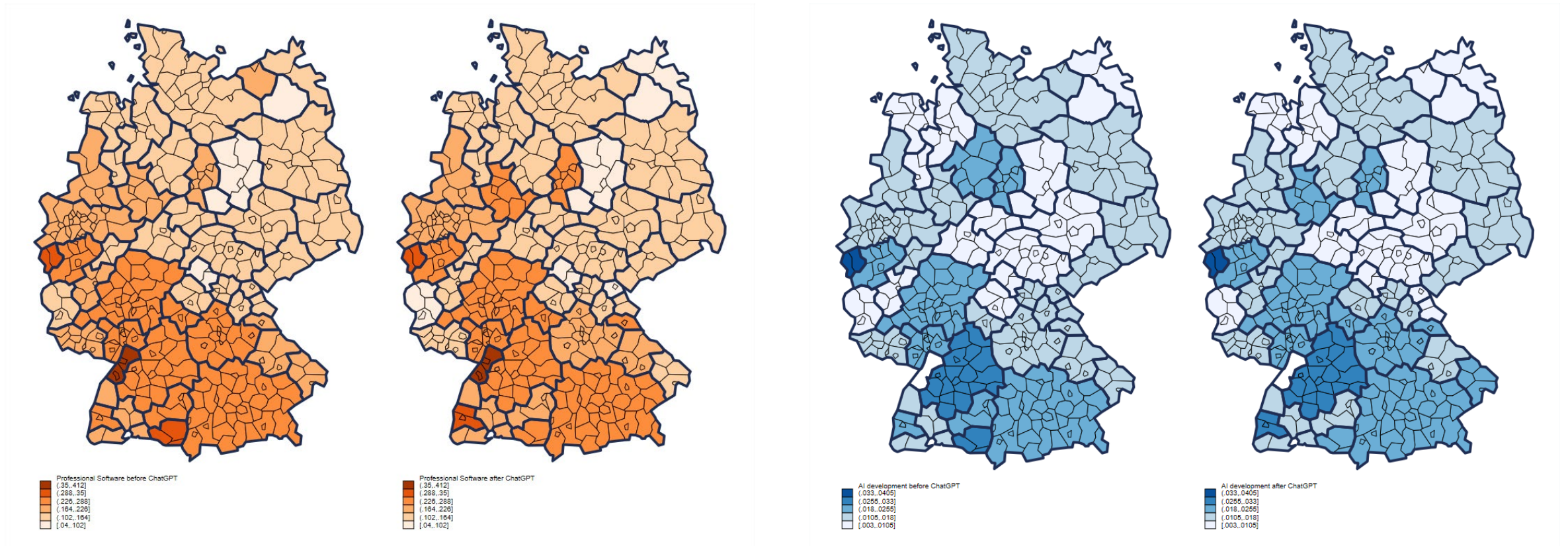
Hardware

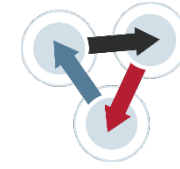
Professional qualification

Miscellaneous

Professional software

AI development





Segmented Regression of interrupted time series

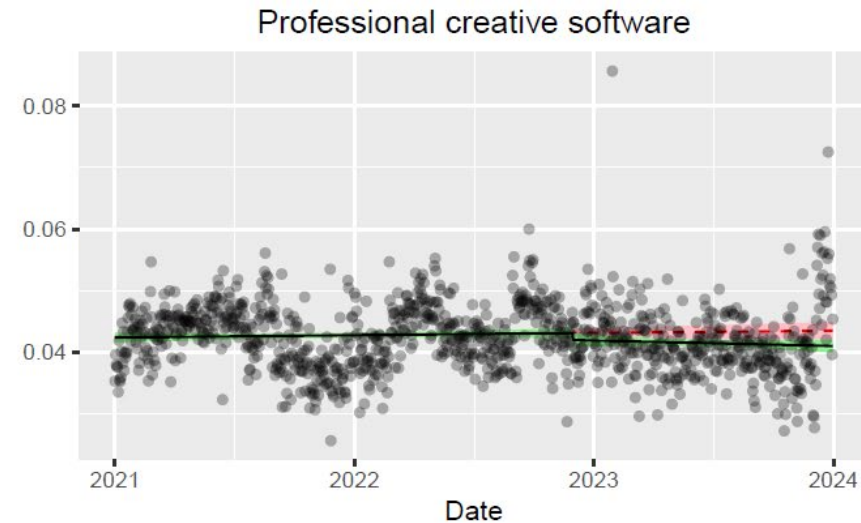
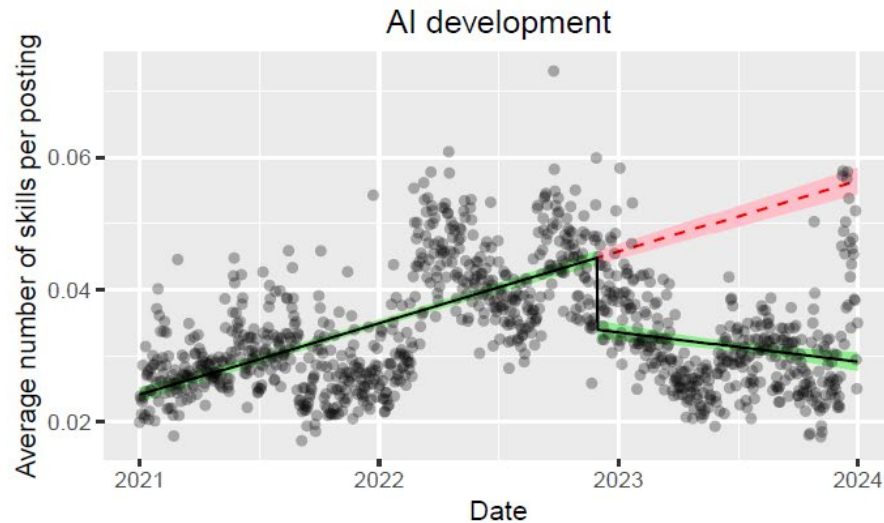
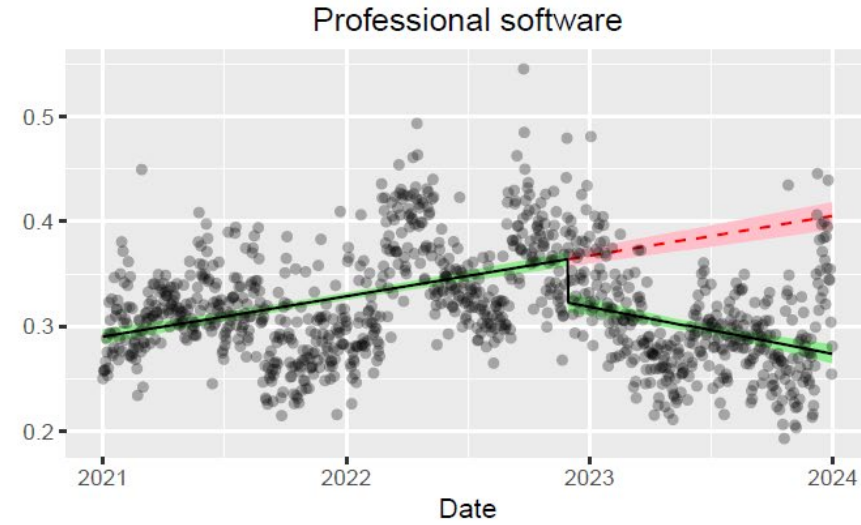
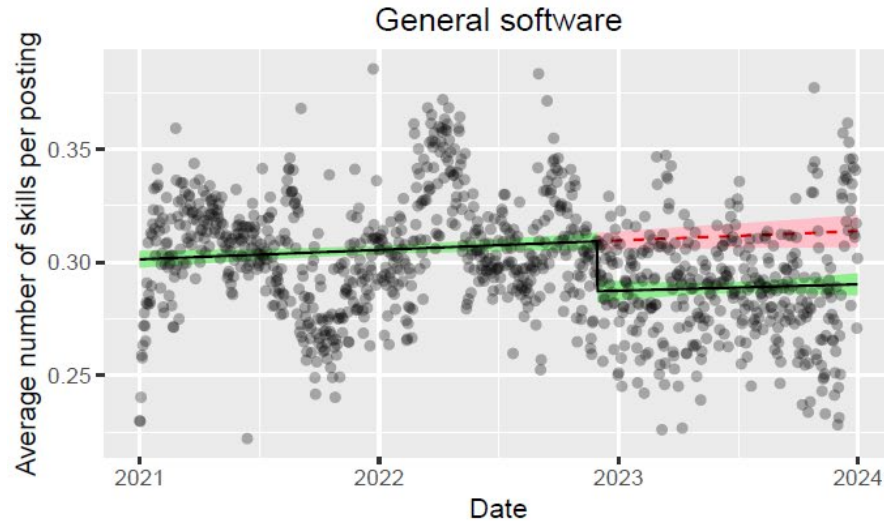
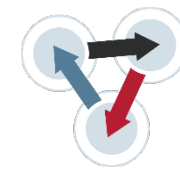
$$Y_t = \beta_0 + \beta_1 T_t + \beta_2 I + \beta_3 T_{after} + \epsilon_t$$

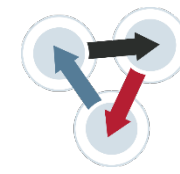
Counterfactual

$$Y_t = \beta_0 + \beta_1 T_t + \epsilon_t$$

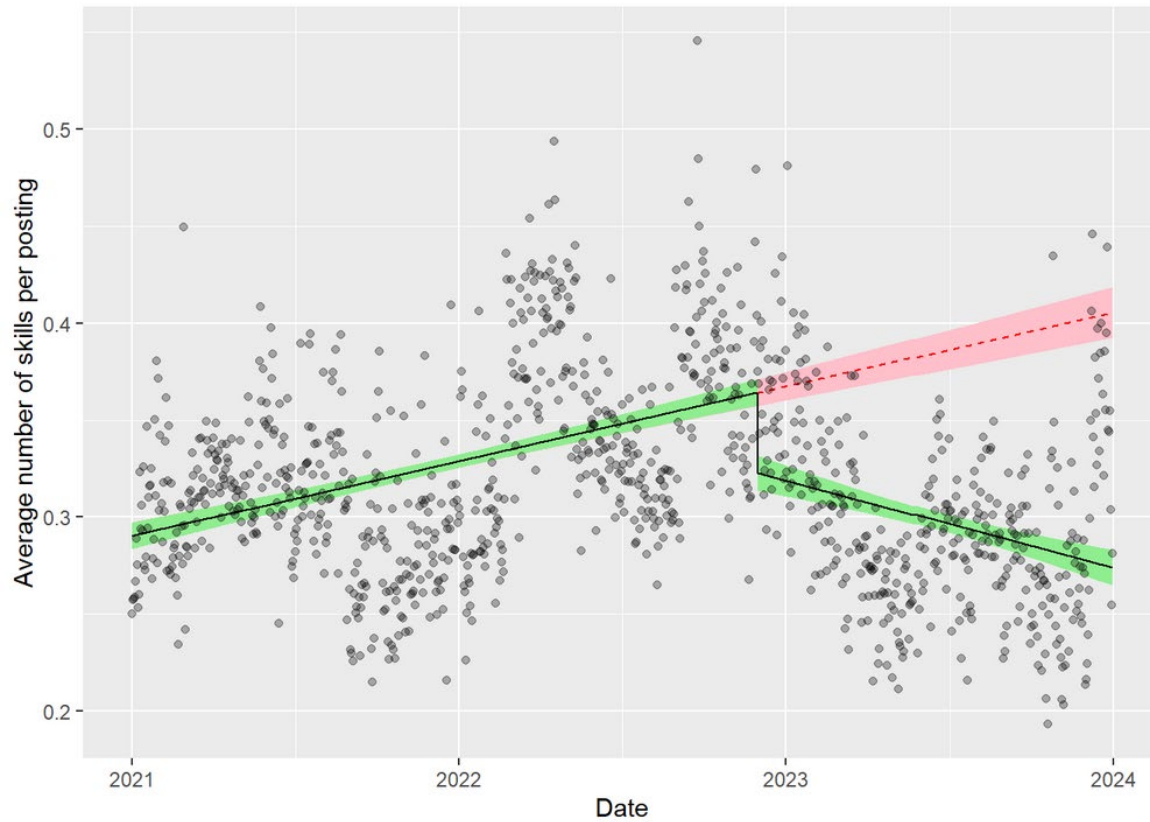
Variable	Definition
Y_t	Outcome at time t
T_t	Time variable, which is 1 at the beginning of the observation window and increases with time
I	Dummy variable indicating whether the observation was measured after the intervention
T_{after}	Time variable, which counts the number of periods since the intervention

Preliminary Results

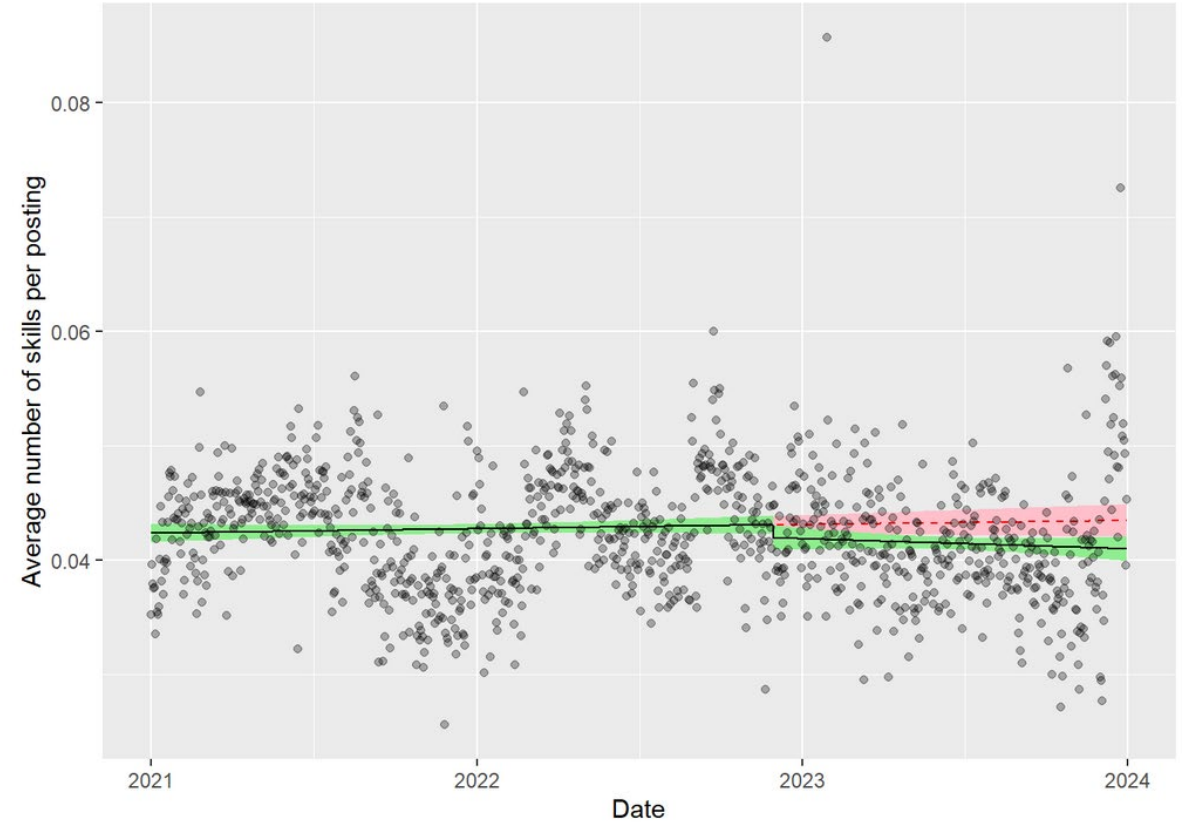


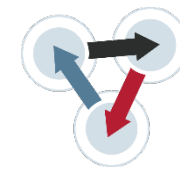


Professional software

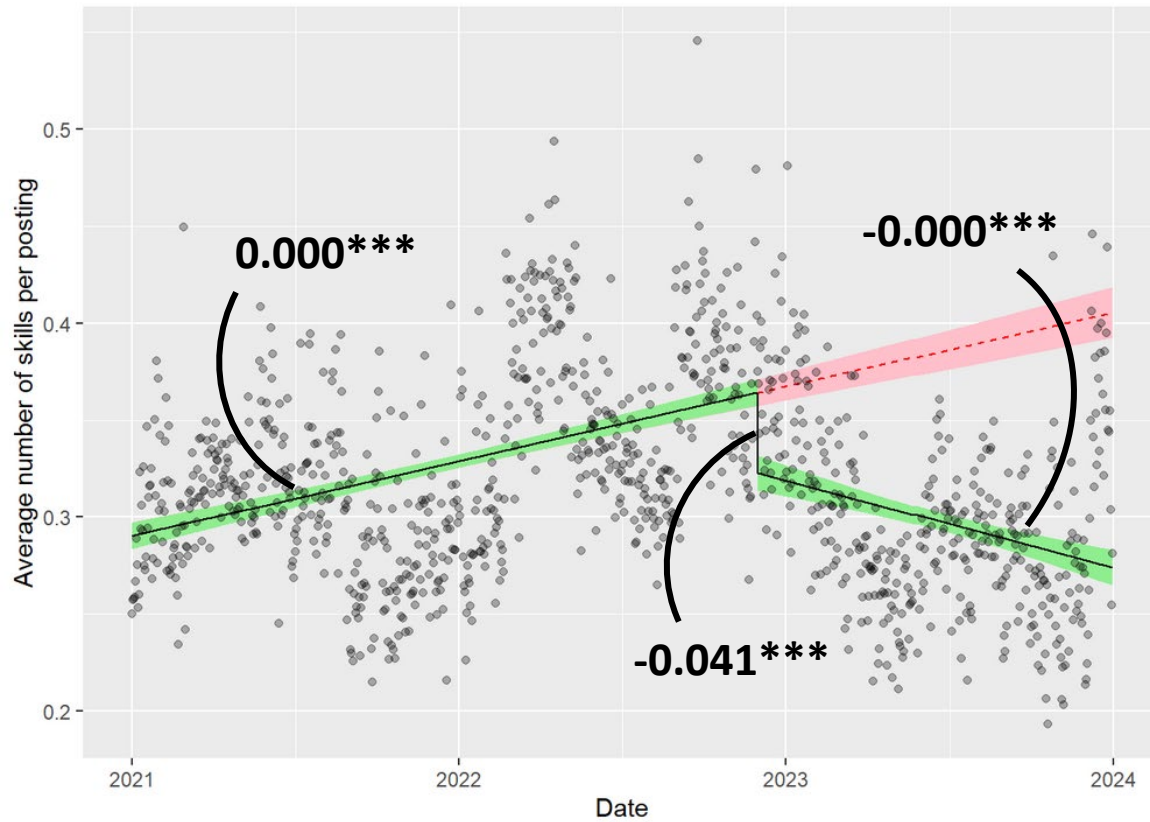


Professional creative software

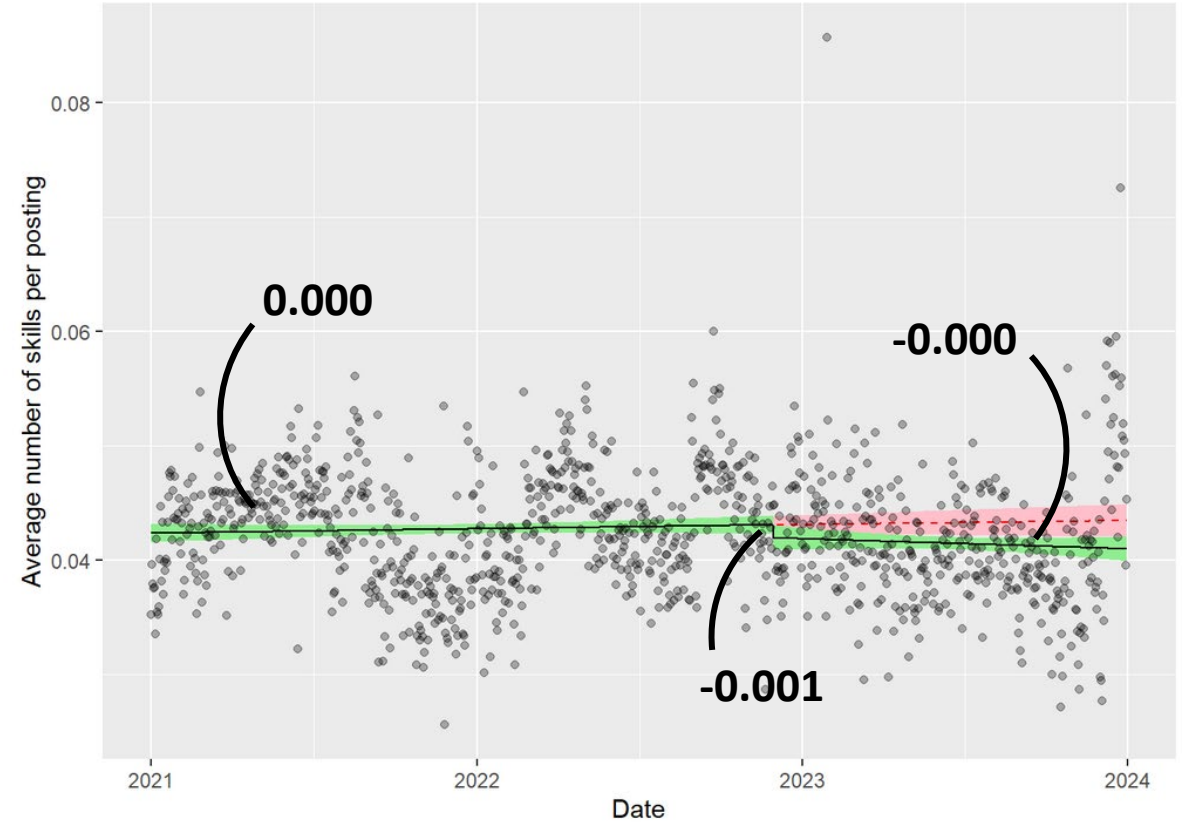


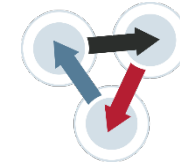


Professional software



Professional creative software

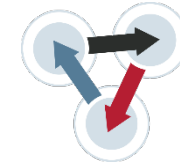




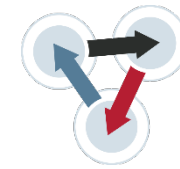
- Significant decreases in demand for AI development and software skills, but no effect on professional creative software skills
- We observe more demand for IT skills in the south-west compared to north-east in Germany

Results point towards **immediate effects** of the release of ChatGPT on the demand of IT skills on the German labour market

- General challenge: development and deployment of AI is not happening in a vacuum
- Regional indicators will be published later this year



Thank you for your attention!



- Bresnahan, Timothy F.; Trajtenberg, M. (1995): General purpose technologies 'Engines of growth'? In *Journal of Econometrics* 65 (1), pp. 83–108. DOI: 10.1016/0304-4076(94)01598-T.
- Brynjolfsson, Erik; Mitchell, Tom; Rock, Daniel (2018a): What Can Machines Learn and What Does It Mean for Occupations and the Economy? In *AEA Papers and Proceedings* 108, pp. 43–47. DOI: 10.1257/pandp.20181019.
- Crowley, Frank; Doran, Justin (2022): The geography of job automation in Ireland: what urban areas are most at risk? In *The Annals of Regional Science*. DOI: 10.1007/s00168-022-01180-4.
- Eloundou, Tyna; Manning, Sam; Mishkin, Pamela; Rock, Daniel (2023): GPTs are GPTs: An Early Look at the Labor Market Impact Potential of Large Language Models.
- Frank, Morgan R.; Sun, Lijun; Cebrian, Manuel; Youn, Hyejin; Rahwan, Iyad (2018): Small cities face greater impact from automation. In *Journal of the Royal Society, Interface* 15 (139). DOI: 10.1098/rsif.2017.0946.
- Frey, Carl Benedikt; Osborne, Michael A. (2017): The future of employment: How susceptible are jobs to computerisation? In *Technological Forecasting and Social Change* 114, pp. 254–280. DOI: 10.1016/j.techfore.2016.08.019.
- IU Internationale Hochschule (2023): ChatGPT & Co im Beruf. Auswirkungen auf die Arbeitswelt. Edited by IU Internationale Hochschule.
- Kropp, Per; Dengler, Katharina (2019): The Impact of Digital Transformation on Regional Labour Markets in Germany: Substitution Potentials of Occupational Tasks.
- Lane, Marguerita; Saint-Martin, Anne (2021): The impact of Artificial Intelligence on the labour market: What do we know so far? Edited by OECD Social, Employment and Migration Working Papers.
- OECD (2019): Artificial Intelligence in Society: OECD.
- Oschinski, Matthias (2023): Assessing the Impact of Artificial Intelligence on Germany's Labor Market: Insights from a ChatGPT Analysis. In *MPRA Paper* (118300).
- Webb, Michael (2019): The Impact of Artificial Intelligence on the Labor Market. In *SSRN Journal*. DOI: 10.2139/ssrn.3482150.

Segmented ITS results

General software

	Value	Std. Error	t-value	p-value
Intercept	0.301	0.002	159.540	0.000
Time	0.000	0.000	2.441	0.015
Intervention	-0.022	0.003	-7.034	0.000
Post intervention time	-0.000	0.000	-0.297	0.766

Professional software

	Value	Std. Error	t-value	p-value
Intercept	0.290	0.003	83.079	0.000
Time	0.000	0.000	12.240	0.000
Intervention	-0.041	0.006	-7.115	0.000
Post intervention time	-0.000	0.000	-10.369	0.000

AI development

	Value	Std. Error	t-value	p-value
Intercept	0.024	0.001	44.278	0.000
Time	0.000	0.000	21.999	0.000
Intervention	-0.011	0.000	-12.001	0.000
Post intervention time	-0.000	0.000	-12.133	0.000

Programming language

	Value	Std. Error	t-value	p-value
Intercept	0.107	0.001	73.013	0.000
Time	0.000	0.000	14.088	0.000
Intervention	-0.002	0.002	-0.993	0.321
Post intervention time	-0.000	0.000	-20.401	0.000

Segmented ITS results

Hardware

	Value	Std. Error	t-value	p-value
Intercept	0.007	0.000	37.207	0.000
Time	0.000	0.000	25.047	0.000
Intervention	0.001	0.000	3.367	0.000
Post intervention time	-0.000	0.000	-19.872	0.000

Professional qualification

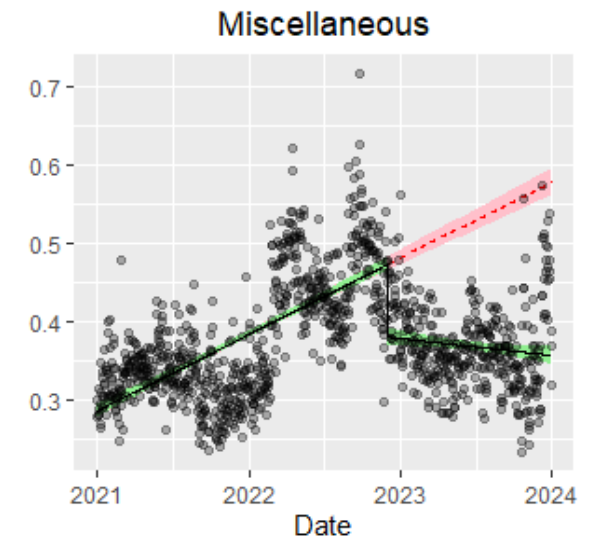
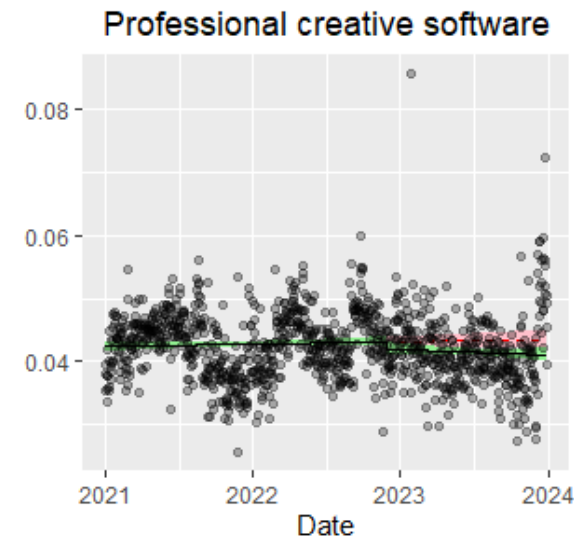
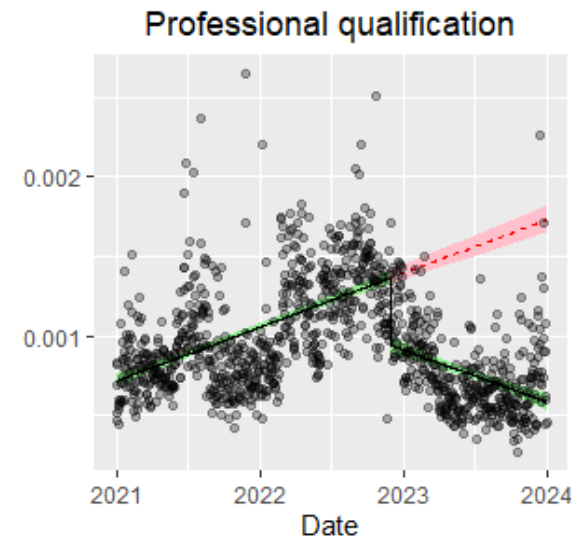
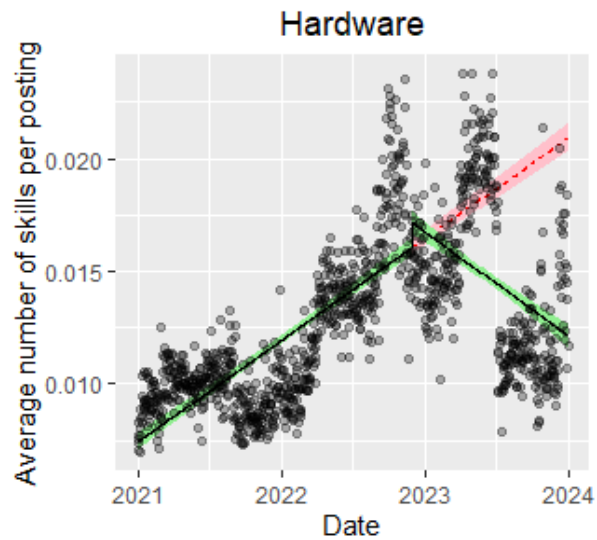
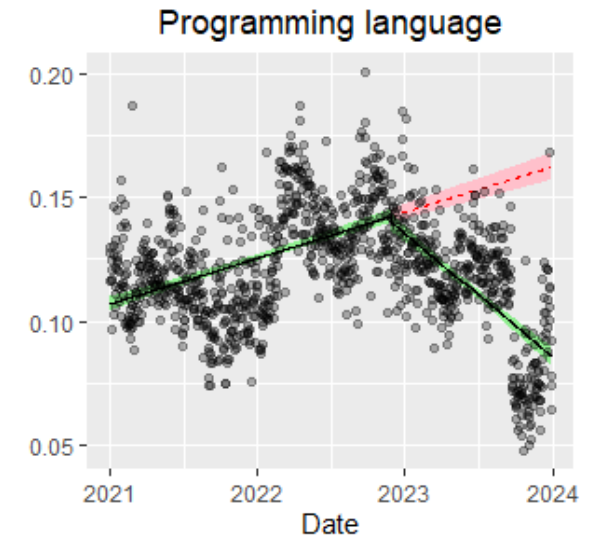
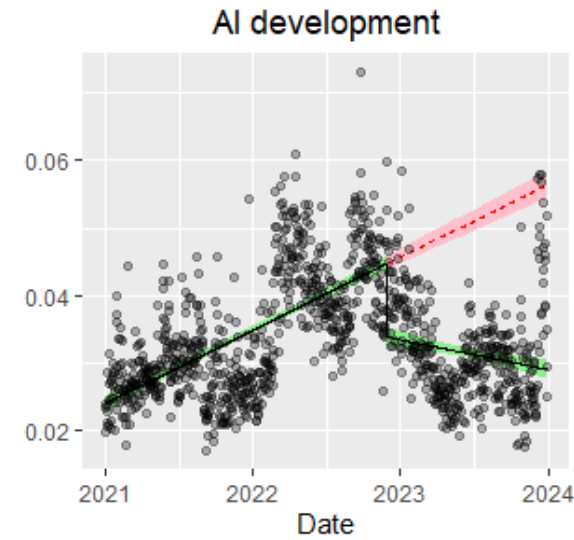
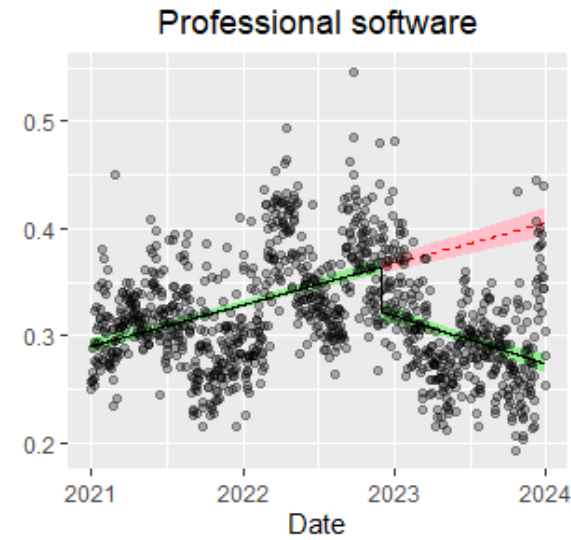
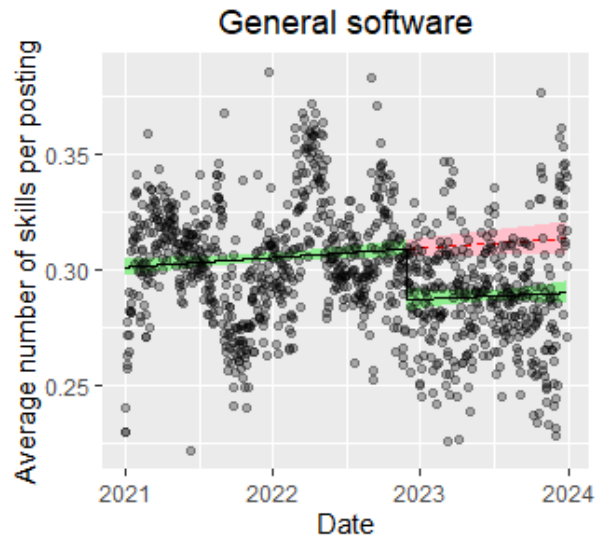
	Value	Std. Error	t-value	p-value
Intercept	0.001	0.000	34.258	0.000
Time	0.000	0.000	17.947	0.000
Intervention	-0.000	0.000	-12.173	0.000
Post intervention time	-0.000	0.000	-13.811	0.000

Professional creative software

	Value	Std. Error	t-value	p-value
Intercept	0.042	0.000	103.614	0.000
Time	0.000	0.000	1.034	0.302
Intervention	-0.001	0.001	-1.673	0.095
Post intervention time	-0.000	0.000	-1.349	0.178

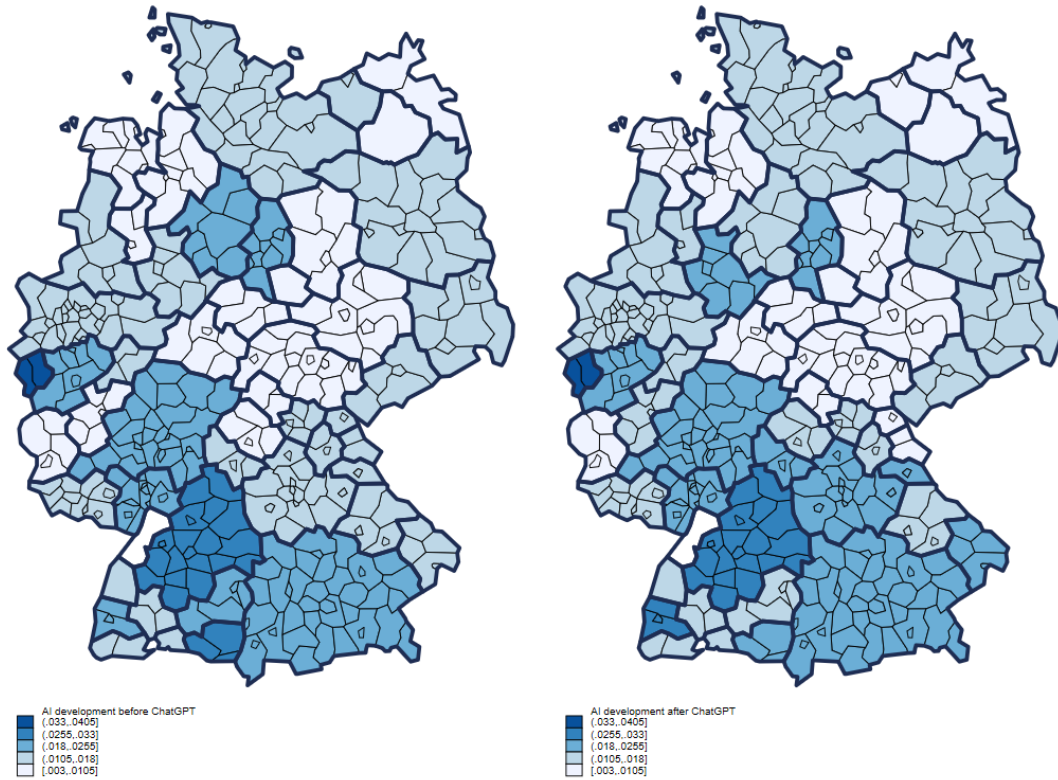
Miscellaneous

	Value	Std. Error	t-value	p-value
Intercept	0.287	0.004	65.759	0.000
Time	0.000	0.000	24.700	0.000
Intervention	-0.092	0.007	-12.685	0.000
Post intervention time	-0.000	0.000	-11.787	0.000

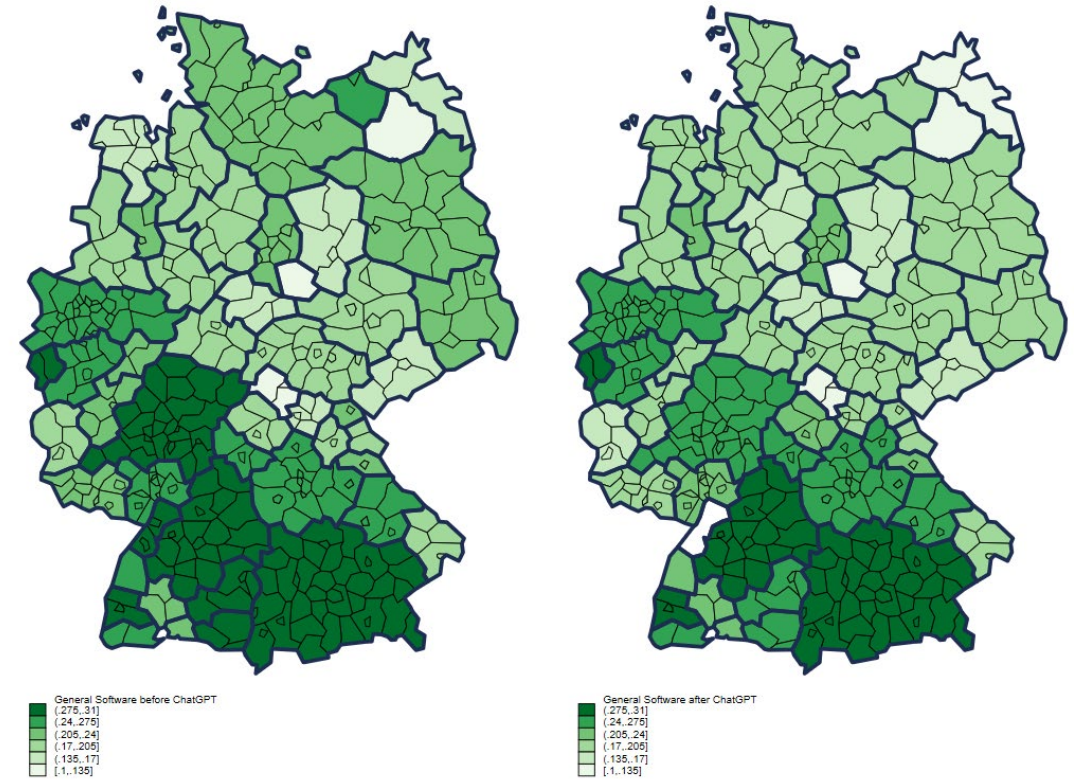


Regional disparities

AI development



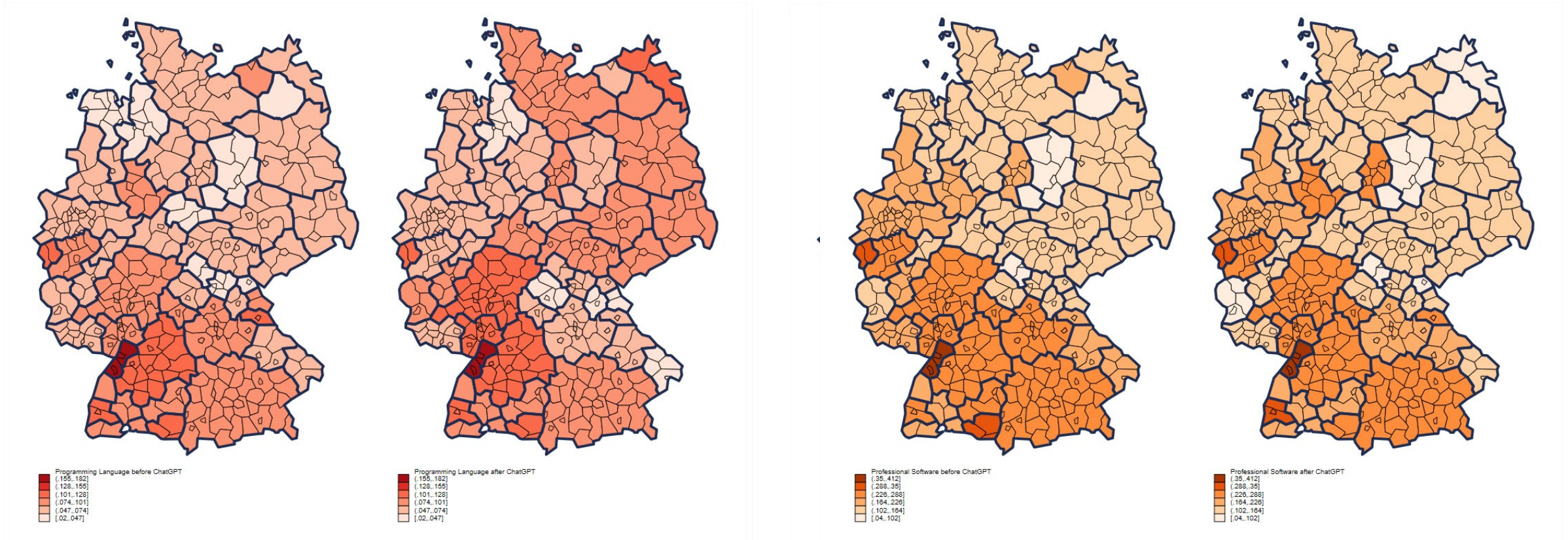
General software



Regional disparities

Programming languages

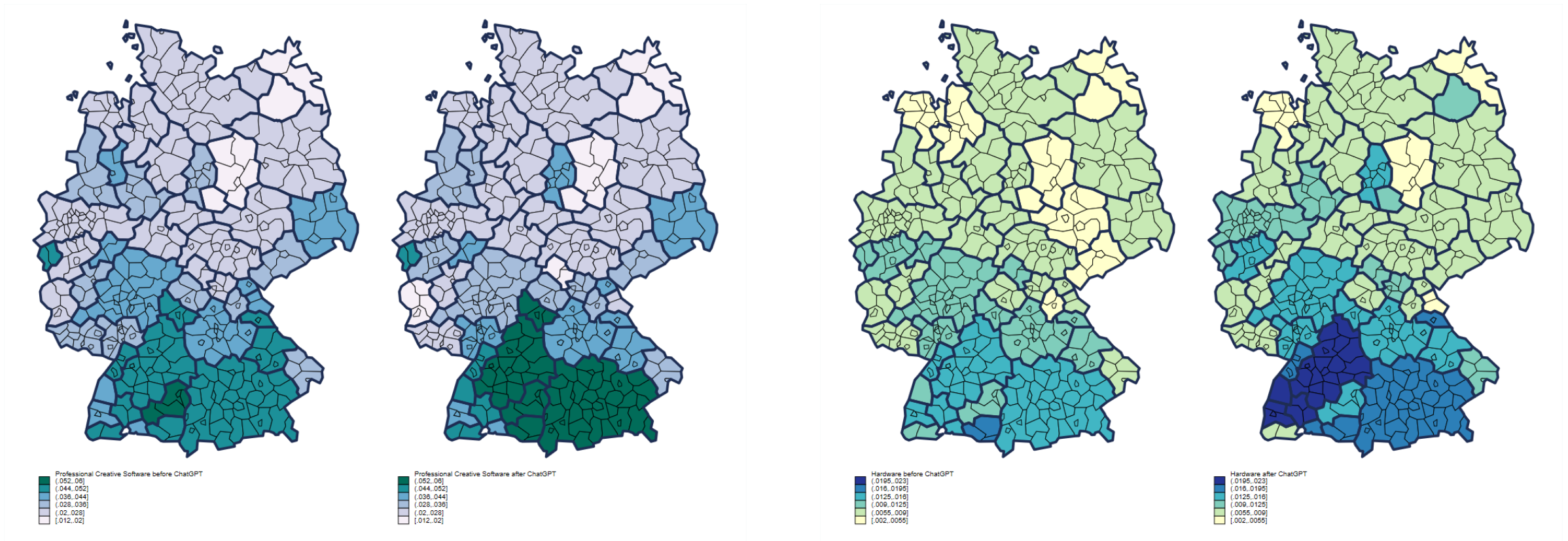
Professional software



Regional disparities

Professional creative software

Hardware



Regional disparities

Professional qualification

Miscellaneous

