

# Workshop on “Market Power in Vertically Related Markets”

February 18 and 19, 2010

German Institute for Economic Research, DIW Berlin  
Mohrenstr. 58, 10117 Berlin  
1<sup>st</sup> Floor, Schumpeter Hall

## Program

Thursday, February 18, 2010

09:00 – 09:30 *Registration & Coffee*

**Welcome**

09:30 – 11:30 *Chair: Roland Strausz*

**Martin Peitz** and Markus Reisinger  
**Indirect Taxation in Vertical Oligopoly**  
*Discussant: Pio Baake*

**Joao Montez**  
**Bargaining with a Principal: Binding vs. Non-Binding Contracts**  
*Discussant: Roland Strausz*

11:30 – 12:00 *Coffee Break*

12:00 – 13:00 *Chair: Roland Strausz*

**Özlem Bedre-Defolie** and Stéphane Caprice  
**Non-linear Supply Contracts and the Implications of Retailers' Size Discounts**

13:00 – 14:30 *Lunch*

14:30 – 16:30 *Chair: Christian Wey*

Zhijun Chen and **Patrick Rey**  
**Loss Leaders as an Exploitative Device**  
*Discussant: Christian Wey*

**Stéphane Caprice** and Vanessa von Schlippenbach  
**Shopping Costs and Slotting Fees: A Rent-Shifting Mechanism**  
*Discussant: Martin Pollrich*

Thursday, February 18, 2010

16:30 – 16:45 *Coffee Break*

16:45 – 17:45 *Chair:* Christian Wey

Leonardo Felli, **Johannes Koenen** and Konrad Stahl  
**Trust and Investment: An Empirical Assessment**  
*Discussant:* Sven Heitzler

Friday, February 19, 2010

09:00 – 11:00 *Chair:* Stéphane Caprice

Salvatore Piccolo and **Markus Reisinger**  
**Colluding via Exclusive Territories**  
*Discussant:* Philippe Bontems

**Volker Nocke** and Lucy White  
**Vertical Merger, Collusion, and Disruptive Buyer**  
*Discussant:* Ulrich Kamecke

11:00 – 11:30 *Coffee Break*

11:30 – 12:30 *Chair:* Stéphane Caprice

Volker Nocke and **John Thanassoulis**  
**Vertical Relations under Credit Constraints**  
*Discussant:* Irina Suleymanova

12:30 – 14:00 *Lunch*

14:00 – 16:00 *Chair:* Claire Chambolle

**Hans-Theo Normann**  
**Vertical Mergers, Foreclosure and Raising Rivals' Costs – Theory and Experimental Evidence**  
*Discussant:* Georg Weizsäcker

**Marie-Laure Allain**, Claire Chambolle and Patrick Rey  
**Vertical Integration and Foreclosure in Innovation-Driven Industries**  
*Discussant:* Dirk Hofmann